

UNAUDITED INTERIM REPORT

OF

COURTEVILLE BUSINESS SOLUTIONS PLC

NINE MONTHS ENDED 30 SEPTEMBER 2017

COURTEVILLE BUSINESS SOLUTIONS PLC
FINANCIAL STATEMENTS
FOR THE QUARTER ENDED 30 SEPTEMBER 2017
COMPANY REGISTRATION NO. 613746 OF 4TH JANUARY, 2005

CONTENTS	PAGE
FINANCIAL HIGHLIGHTS	2
CORPORATE INFORMATION	3
STATEMENT OF FINANCIAL POSITION	4
STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME	5
STATEMENT OF PROFIT OR LOSS FOR THE QUARTER	6
STATEMENT OF CHANGES IN EQUITY	7
STATEMENT OF CASHFLOWS	8
NOTES TO THE FINANCIAL STATEMENTS	9-11

COURTEVILLE BUSINESS SOLUTIONS PLC
FINANCIAL HIGHLIGHTS
FOR THE QUARTER ENDED 30 SEPTEMBER 2017

	2017 N	2016 N	% Inc/(Dec)
REVENUE	1,005,651,358	945,373,142	6%
PROFIT BEFORE TAXATION	62,211,762	31,485,383	98%
PROFIT AFTER TAXATION	43,239,379	27,077,429	60%
AUTHORIZED SHARE CAPITAL	1,800,000,000	1,800,000,000	0%
ISSUED AND FULLY PAID CAPITAL	1,776,000,000	1,776,000,000	0%
SHARE PREMIUM	478,100,000	478,100,000	0%
SHAREHOLDERS' FUND	3,201,758,265	3,158,518,886	1%
TOTAL ASSETS	4,079,209,948	3,965,005,641	3%

COURTEVILLE BUSINESS SOLUTIONS PLC
CORPORATE INFORMATION
FOR THE QUARTER ENDED 30 SEPTEMBER 2017

DIRECTORS:-

- | | |
|---|----------------------------|
| - GP. CAPT. MURTALA OSUOLALE SALAMI (RE | - CHAIRMAN |
| - ADEBOLA AKINDELE | - MD/CEO |
| - ROTIMI OLAOYE | - DEPUTY MANAGING DIRECTOR |
| - ADEWALE SONAIKE | - DEPUTY MANAGING DIRECTOR |
| - FEMI NIYI | - EXECUTIVE DIRECTOR |
| - OYE OGUNDELE | - EXECUTIVE DIRECTOR |
| - AFAM EDOZIE | - DIRECTOR |
| - HELEN EMORE | - DIRECTOR |

REGISTERED ADDRESS:-

38 COMMERCIAL AVENUE
SABO, YABA - LAGOS
info@courtevillegroup.com
www.courtevillegroup.com

COMPANY SECRETARY:-

JACKSON, ETTI & EDU & CO
RCO COURT
3-5, SINARI DARANIJO STREET
OFF AJOSE ADEOGUN STREET
VICTORIA ISLAND, LAGOS

NATURE OF BUSINESS:-

CONSULTING/BUSINESS SOLUTIONS DEVELOPMENT

MAJOR BANKERS:-

ECOBANK NIG. LTD
STERLING BANK PLC
WEMA BANK PLC
FIDELITY BANK PLC
FIRST BANK NIG LTD
UNION BANK PLC
SKYE BANK PLC
FIRST CITY MONUMENT BANK PLC
UNITED BANK FOR AFRICA

AUDITORS:-

THOMPSON AIYEGUNLE & CO.
(CHARTERED ACCOUNTANTS & TAX PRACTITIONERS)
11, ISAAC JOHN STREET
OFF IKORODU ROAD
FADEYI BUS STOP, LAGOS
TEL: 08033446618, 08127618175
E-mail: akinolathompson@yahoo.com
www.thompsonaiyegunle.com

REGISTRARS:-

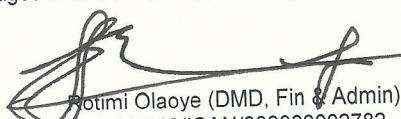
EDC REGISTRARS LTD
154 IKORODU ROAD
LAGOS

COURTEVILLE BUSINESS SOLUTIONS PLC
STATEMENT OF FINANCIAL POSITION
AS AT 30 SEPTEMBER 2017

	2017	2016
Non-Current Assets		
Property, plant and equipment	1,307,273,248	1,397,688,175
Intangible Assets	652,754,921	707,344,366
Other Assets	394,308,884	408,498,606
Long Term Investment	297,181,384	297,181,384
Long Term Receivables	400,828,537	302,372,514
Total Non-Current Assets	<u>3,052,346,974</u>	<u>3,113,085,045</u>
Current Assets		
Inventories	128,380,052	118,157,771
Trade Receivables	679,336,285	552,101,714
Other Receivables	192,541,863	138,750,155
Prepayments	-	5,198,183
Cash and Cash Equivalents	26,604,774	37,712,773
Total Current Assets	<u>1,026,862,974</u>	<u>851,920,596</u>
Total Assets	<u>4,079,209,948</u>	<u>3,965,005,641</u>
Equity and Liabilities		
Equity		
Share Capital	1,776,000,000	1,776,000,000
Share Premium	478,100,000	478,100,000
Retained Earnings	946,143,519	902,904,140
Other Reserves	1,514,746	1,514,746
Total Equity	<u>3,201,758,265</u>	<u>3,158,518,886</u>
Non-current Liabilities		
Deferred Taxation	29,485,308	29,485,308
Borrowings	-	-
Total non-current Liabilities	<u>29,485,308</u>	<u>29,485,308</u>
Current Liabilities		
Bank Overdraft	115,215,747	41,902,181
Trade Payables	20,630,029	287,201,490
Other Payables	667,061,786	322,876,388
Current portion of Borrowings	21,472,451	125,021,388
Current Taxation	23,586,361	-
Total Current Liabilities	<u>847,966,375</u>	<u>777,001,447</u>
Total liabilities	<u>877,451,683</u>	<u>806,486,755</u>
Total Equity and Liabilities	<u>4,079,209,948</u>	<u>3,965,005,641</u>

The Interim Financial Statements on pages 4 to 7 and notes on pages 9 to 11 were approved by the Management on October 19, 2017 and signed on its behalf by:


Adekola Akindele (GMD/CEO)
FRC/2013/ICAN/000000002780


Rotimi Olaoje (DMD, Fin & Admin)
FRC/2013/ICAN/000000002782

COURTEVILLE BUSINESS SOLUTIONS PLC
STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
FOR THE QUARTER ENDED 30 SEPTEMBER 2017

	2017 ₦	SEPTEMBER 2016 ₦
Revenue	1,005,651,358	945,373,142
Cost of Sales	<u>(547,974,381)</u>	<u>(547,422,514)</u>
Gross Profit	457,676,977	397,950,628
Other Income	224,800	72,813,622
Operating Cost	(361,451,784)	(341,833,285)
Interest Received	<u>1,515,412</u>	<u>495,139</u>
Operating Profit	97,965,405	129,426,104
Interest Payable and Similar Charges	(35,753,644)	(97,940,721)
Profit before Taxation	<u>62,211,762</u>	<u>31,485,383</u>
Taxation	(18,972,383)	(4,407,954)
Profit for the Year	<u>43,239,379</u>	<u>27,077,429</u>
Other Comprehensive Income:		
For Value adjustment on investment in Equity instruments	-	923,807
Total Comprehensive Income	<u>43,239,379</u>	<u>28,001,236</u>
Basic Earnings Per Shares (Kobo) (EPS)	<u>1.22</u>	<u>0.76</u>

COURTEVILLE BUSINESS SOLUTIONS PLC
STATEMENT OF PROFIT OR LOSS
FOR THE 3RD QUARTER 2017

	THIRD QUARTER		
	2017	2016	
	N	N	
Revenue	332,924,496	327,139,056	2%
Cost of Sales	<u>(194,589,131)</u>	<u>(174,944,348)</u>	-11%
Gross Profit	138,335,364	152,194,708	-9%
Other Income	224,800	20,566,046	0%
Operating Cost	(123,747,418)	(116,133,158)	-7%
Interest Received	<u>418,675</u>	<u>440,810</u>	-5%
Operating Profit	15,231,422	57,068,406	-73%
Interest Payable and Similar Charges	(5,529,634)	(31,123,475)	82%
Profit before taxation	<u><u>9,701,788</u></u>	<u><u>25,944,931</u></u>	-63%

COURTEVILLE BUSINESS SOLUTIONS PLC
STATEMENT OF CHANGES IN EQUITY
FOR THE QUARTER ENDED 30 SEPTEMBER 2017

	Share Capital N	Share Premium N	Retained Earnings N	Investment in Equity Instruments N	Total N
1 Jan. 2016	1,776,000,000	478,100,000	866,094,107	980,805	3,121,174,912
Bonus Issue	-	-			0
Profit for the year	-	-	36,810,033	533,941	37,343,974
31 December 2016	<u>1,776,000,000</u>	<u>478,100,000</u>	<u>902,904,140</u>	<u>1,514,746</u>	<u>3,158,518,886</u>
1 Jan. 2017	1,776,000,000	478,100,000	902,904,140	1,514,746	3,158,518,886
Profit for the year	-	-	43,239,379	-	43,239,379
Dividend Paid	-	-	-	-	-
30 September 2017	<u>1,776,000,000</u>	<u>478,100,000</u>	<u>946,143,519</u>	<u>1,514,746</u>	<u>3,201,758,265</u>

COURTEVILLE BUSINESS SOLUTIONS PLC
STATEMENT OF CASH FLOWS
FOR THE QUARTER ENDED 30 SEPTEMBER 2017

	2017 N	2016 N
<u>CASH FLOW FROM OPERATING ACTIVITIES</u>		
Profit / (Loss) for the year Before Taxation	62,211,762	5,540,454
<u>ADJUSTMENT FOR ITEMS NOT INVOLVING MOVEMENT OF FUNDS:</u>		
Depreciation	95,891,427	67,424,983
Interest Receivable	(1,515,412)	(54,329)
Amortization-Intangible	54,589,445	36,392,964
Other Intangible- Written off	33,896,496	13,927,414
Tax deducted at Source	-	-
	<u>245,073,719</u>	<u>123,231,486</u>
<u>CHANGES IN WORKING CAPITAL</u>		
(Increase) / Decrease in Inventories	(10,222,281)	12,460,016
(Increase) / Decrease in Trade Receivables & Others	(175,828,096)	(92,341,143)
Increase / (Decrease) in Creditors	358,588,149	7,197,829
	417,611,491	50,548,188
Taxation Paid	-	-
Dividend Paid	(120,407,409)	(5,000,000)
	<u>297,204,082</u>	<u>45,548,188</u>
<u>CASH FLOW FROM INVESTING ACTIVITIES</u>		
Purchase of Property Plant & Equipment	(5,476,500)	(3,574,153)
Long Term Investments	-	28,650,000
Long Term Receivables	(98,456,023)	-
Interest Received	1,515,412	54,329
Other Assets	(19,706,778)	(21,678,772)
Investment in Sierra-Leone	-	-
	<u>(122,123,889)</u>	<u>3,451,404</u>
<u>CASH FLOW FROM FINANCIAL ACTIVITIES</u>		
Borrowings	(301,403,937)	(130,812,759)
	<u>(301,403,937)</u>	<u>(130,812,759)</u>
(Decrease) in Cash & Cash Equivalents	(126,323,745)	(81,813,167)
Cash & Cash Equivalents as at Beginning	37,712,773	102,064,252
Cash & Cash Equivalents as at Closing	<u>(88,610,972)</u>	<u>20,251,085</u>
<u>FINANCED BY:</u>		
Bank & Cash	26,604,774	20,251,085
Bank overdraft	(115,215,747.2)	-
	<u>(88,610,973)</u>	<u>20,251,085</u>

1. Basis for Preparation

1.1 General accounting policies

The interim financial report of Courteville Business Solutions Plc comprises a summary of the financial statements of the company. The interim financial report has been prepared in accordance with IAS 34, Interim Financial Reporting. They do not include all disclosures that would otherwise be required in a complete set of financial statements and should be read in conjunction with the 2016 annual report.

1.2 Significant Accounting Policies

The preparation of interim consolidated financial statements in compliance with IAS 34 requires the use of certain accounting estimates. It also requires the management to exercise judgment in applying the accounting policies. There has been no material revisions to the nature and amount of changes in estimates of amounts reported in the annual financial statements 2016.

Courteville Business Solutions Plc has applied the same accounting policies and methods of computation in its interim financial statements as in its 2016 annual financial statements, except for those that relate to new standards and interpretations effective for the first time for periods beginning on (or after) 1 January 2017, and will be adopted in the 2017 annual financial statements.

None of the new standards and amendments that are effective for the first time for periods beginning on (or after) 1 January 2017 have a material effect on Courteville Business Solutions Plc

2. Segment Information

2.1 Segment Descriptions

Segment 1:

AutoReg™ Motor Vehicle Administration Documentation (MVAD)

This is a business solutions platform designed to address the inefficiencies in the motor vehicle administration. Part of the platform runs on the AutoReg™ web-based business automation application that was designed and developed by Courteville Business Solutions Plc, and patented for 20 years in Nigeria, and has been developed into a franchise with the Bureau of Services. The various services currently offer on the platform include: AutoReg Vehicle License, AutoReg Hackney Permit, AutoReg Vehicle Test, AutoReg RoadWorthiness and AutoReg Inspector.

Segment 2:

E-Commerce

This segment represents our e-commerce services. The products offered under this segments are: WebPeople, Egole Shopping Mall, P-SEAMS, etc

2.2 Segment Results

The information regarding the results of the reportable segment is presented below. Performance is measured based on segment gross profit of each reportable segment, as included in the internal management reports that are reviewed by the company.

	MVAD		E-Commerce		Total	
	2017	2016	2017	2016	2017	2016
Revenue	899,328,879	828,884,201	106,322,479	116,488,941	1,005,651,358	945,373,142
Cost of sales	(522,847,191)	(531,143,360)	(25,127,190)	(16,279,154)	(547,974,381)	(547,422,514)
Gross Profit	376,481,688	297,740,841	81,195,289	100,209,787	457,676,977	397,950,628

3 Seasonal Businesses

Due to the nature of our business, activities depend majorly on compliance enforcement by necessary Government Agencies. Activities also tend to peak during the festival period especially the Christmas and normalize after Christmas period.

Revenue for the twelve (12) months period ended 30 September 2017 totalled N1,382,772,335 (2016: N1,140,202,482) while cost of sales totalled N631,105,925 (2016: N600,819,055)

4 Tax

Taxes on income in the interim periods are accrued using the tax rate that would be applicable to the expected annual profit or loss.

5 Related Party Transactions

During the nine (9) months period, the company did not enter into any transactions with related party.

6 Loans and Borrowings

	2017	2016
As at 1 January:		
Non-current	-	367,843,849
Current	<u>322,876,388</u>	<u>207,386,703</u>
Total	322,876,388	575,230,552
Repayments:	<u>(301,403,937)</u>	<u>(245,083,688)</u>
As at 30 September	<u>21,472,451</u>	<u>330,146,864</u>

The loan repayments for the nine (9) months ended 30 September 2017 dropped into our current accounts and threw the balance to an overdraft balance of N115,215,747

7 Property Plant and Equipment

During the nine (9) months ended 30 September 2017, the company acquired assets with a cost of N5,476,500 (2016: N7,546,652).

8. Long Term Receivable

The company incurred additional sum of N98,456,023 on developing its portion of Foster Estates during the nine (9) month period ended 30 September 2017.

9. Working Capital

Developments in working capital are driven by activity level. Trade receivables and other receivables contributed majorly to increase of N174,942,378 in current asset over the figure of N851,920,596 report for current asset the last annual report while the bank overdraft balance of N115,215,747 and the increase of N379,860,296 in other payables are contributors to the total current liabilities. The net working capital for the nine (9) months ended is N178,896,599 (2016 Q3 working capital: N46,210.539)

10. Share Capital

The share capital account remains the same as reported in the last annual report.